



On the ground in Thailand

Allens Arthur Robinson (**Allens**) has operated in Thailand on a continuous basis since 1993 through a joint venture with leading Thai firm Siam Premier.

Our principal practice areas include:

- Aviation
- Banking & Finance
- Capital Markets
- Corporate / M&A
- Foreign Investment
- Immigration & Work Permits
- Insolvency & Restructuring
- Insurance & Reinsurance
- Intellectual Property
- Litigation & Dispute Resolution
- Mining & Projects
- Real Estate

We pride ourselves on providing workable solutions which take full account of Thai law and market practice, as well as our ability to effectively communicate those solutions to our Thai and foreign clients.

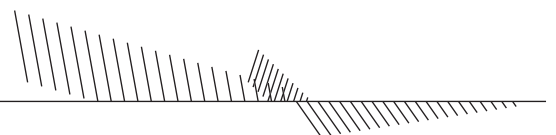
Allens Arthur Robinson

Allens is an international law firm with 15 offices in Australia, South East Asia and China. We have over 800 lawyers, including 196 partners. The firm has been ranked regularly by *Chambers Global* as a leading firm in areas including M&A, project finance, infrastructure, energy and natural resources, dispute resolution and tax.

We provide a full range of commercial legal services to many of the region's leading corporations and government organisations, including more than 60 of Australia's, and more than 45 of the world's, top 100 companies.

Siam Premier

Siam Premier was established in 1990 and is now one of Thailand's largest law firms with 17 partners and over 60 lawyers. The firm operates a full service practice having participated in a number of landmark transactions. *Chambers Global 2007* ranks Siam Premier as a leading firm for Banking & Finance, Corporate/M&A, Dispute Resolution and Real Estate while *Asia Pacific Legal 500 2007/2008* recommended Siam Premier as a leading firm in nine of its eleven practice areas.



Siam Premier has a full equity arrangement with Allens. Our firms have successfully combined Thai local knowledge with international expertise to ensure a product which is both accurate and useful.

Our track record in Thailand

Aviation – Advise AWAS, Boeing, CIT Aerospace and a number of other industry participants in relation to sales, finance lease and operating lease arrangements with Thai Airways International, Bangkok Airways and other Thai-based airlines.

Capital Markets – Acted as Thai counsel for Salamander Energy in undertaking due diligence on its Thai oil producing assets and off-take arrangements in preparation for its successful listing on the LSE. Also, assisted the Agricultural Futures Trading Commission in developing a regulatory framework for the Agricultural Futures Exchange of Thailand. Our work included drafting market regulations and training exchange officers in relation to their implementation and enforcement.

Banking & Finance – Assisted GMAC in developing documentation for its consumer and dealer vehicle financing operations and establishment of a Baht medium term notes programme.

Banking & Finance / Litigation – Advised MBIA, a mono-line insurer, in relation to its participation in the SITCARS hire purchase vehicle receivables securitisation.

Banking & Finance / Real Estate – Acted for the YMCA in the sale of property in Bangkok to the Metropolitan Hotel chain and subsequently advised a lending syndicate led by DBS Thai Danu Bank in the Baht 6.7 billion construction financing of the 5-star hotel now located on this site.

Infrastructure / M&A – Acted for Shell in the sale of its majority interest in Rayong Refinery PTT.

Insurance – Acted for AXA Asia Pacific in the establishment of a life assurance joint venture with Krung Thai Bank.

Insurance / M&A – Acted for ACE on Thai aspects of its acquisition of Combined Insurance Company. Also, acted for Insurance Australia Group in its acquisition of Royal & Sun Alliance's general Thai insurance operations and its successful takeover bid for Safety Insurance.

Intellectual Property – Advised The Stock Exchange of Thailand in connection with the development of an FTSE/SET share index series, including negotiation of co-operation and data services agreements with FTSE International, intellectual property guidelines and standard end-user licence terms.

Litigation – Acted for Mitsubishi Electric as a claimant in relation to work completed for the Bangkok Metro System.

M&A – Acted for Magnecomp International in its successful takeover bid for SET-listed KRP Precision and subsequent sale of its majority interest in this hard drive manufacturer to TDK Corporation. Also, acted for Regal-Beloit Corporation on Asia Pacific aspects of its purchase of the FASCO electric motor manufacturing business from Tecumseh Products Company.

Projects – Acted for Tri Energy on the project financing of its 700MW natural gas-fired power station.

Real Estate – Acting for the developers of a US\$800 million multi-purpose development west of Bangkok with significant residential, hotel, recreation, shopping and entertainment park components. Our work to date has included development and structuring advice, site acquisition and negotiation with contractors.

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